



- · Introduction to Reliance Industries
- Introduction to Management
- · Study of Reliance at different managerial functions.
- · A timeline study of Reliance performance and its resource utilization
- Conclusion



#### Introduction to Reliance

- In the year 1966 the RIL was founded by Shri Dhirubhai H.Ambani, it
  was started as a small textile manufacturer unit. In May 8, 1973 RIL was
  incorporated and conformed their name as RIL in the year 1985.
- The Reliance Group, founded by Dhirubhai H. Ambani, is India's largest private sector enterprise
- The flagship company, Reliance Industries Limited, is a Fortune Global 500 company and is the largest private sector company in India.
- The company operates in three business segments: petrochemicals, refining, and oil and gas. The petrochemicals segment includes production and marketing operations of petrochemical products.







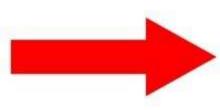
## **How Did the Journey Begin?**



#### A Journey of Rs 15000 to Rs 75000 Crore

- The business was setup in partnership with Champaklal Damani,
   Dhirubhai's second cousin, who used to be with him in Aden, Yemen.
- The first office of the Reliance Commercial Corporation was set up at the Narsinatha Street in Masjid Bunder. It was 350 sq ft. room with a telephone, one table and three chairs. Initially, they had two assistants to help them with their business.
- In 1965, Champaklal Damani and Dhirubhai Ambani ended their partnership and Dhirubhai started on his own.







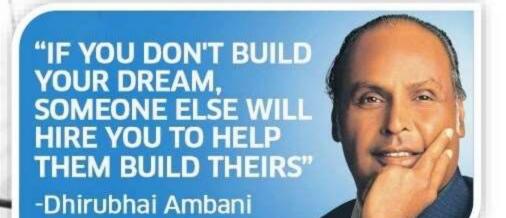
### Introduction to Management

 The organization and coordination of the activities of a business in order to achieve defined objectives.



# Planning

- Planning is the first step of the function of management. Planning involves deciding in advance what has to be done, when, how and whom it has to be done and how the results are to be evaluated.
- Dhirubhai Ambani epitomized the dauntless entrepreneurial spirit of a visionary always on the march to change the destiny of a nation. Dhirubhai's unique vision redefined the potential of the Indian corporate sector and he challenged conventional wisdom in several areas.



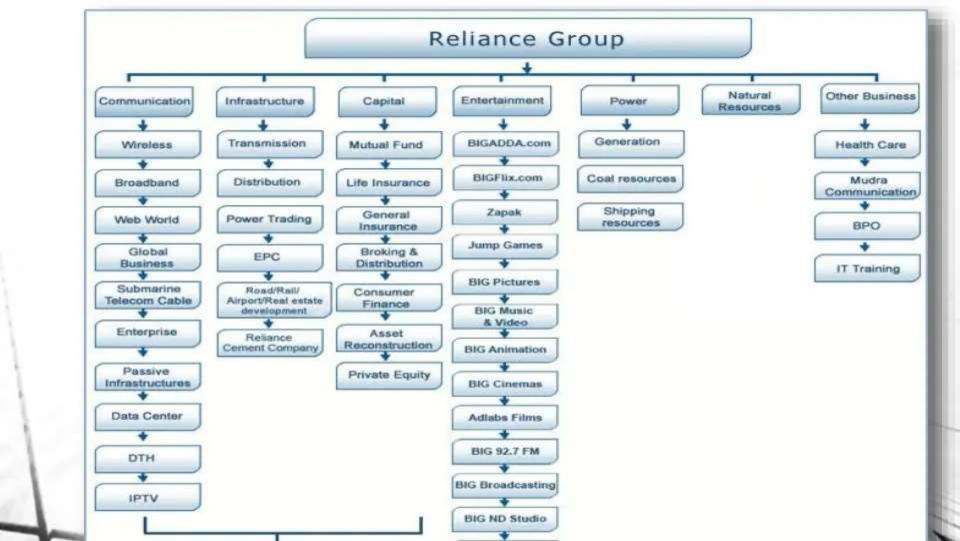


## **Organising**

- According to Haimann, "Organisation is the process of defining and grouping the activities of the enterprise and establishing the authority relationship among them."
- There are two concept are prevalent about organisation. In the other word, there are two meaning of organization:
  - · Organising as process
  - · Organising as a structure of relationship







# 3. Leading

- Leading is influencing people so that they will contribute to the organisation and group goals; it has to do predominantly with the personal aspect of managing.
- Leaders are a special breed of individuals who can move people toward the attainment of established goals.
- Dhirubhai Ambani and Mukesh Ambani were the major leaders in development of Reliance.









#### ...... Reliance Industries Limited

Hungsberd Office 3rd Floor, Maker Chartners IV, 202, Namura Port, Sunday-400-021. SHARE CERTIFICATE

THIS IS TO: 119°Y that the person's named in this Certificate is and the flag stated holder(s) of the within mentioned Share(s) because the distinctive in interests beginn appoind in the above Company is upon to the Memorandium and Articles of Announcement the Company and fill the amount indicated the research to begin paid upon a such such share

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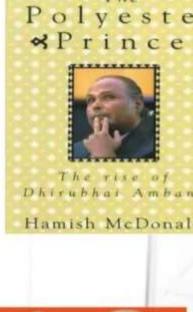
AT DELHI THIS 4TH DAY OF DECEMBER 1992.

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#### 4. Controlling

- Controlling is the management function in which performance is measured and corrective action is taken to ensure the accomplishment of organizational goals.
- The basic control process involves three phases that are cyclic: establishing standards, measuring performance, and correcting deviation.
- Reliance is actively being controlling its activity. Whether it may be a
  external or internal factor, Reliance has always tries to make the situation
  under control.









# A Timeline study of Reliance performance and its resource utilization

- 1960-1980
- 1960 started Reliance with partnership
- •1965 partnership ended
- •1975 Company Expanded business in textile with brand name VIMAL
- •1977 Held its first IPO

- 1980-2000
- •1985 to 1992 it expanded its yarn business, becoming major supplier in whole world
- •1993 RIL turned to overseas market for fund allocation
- •1996 Company entered Telecom sector

- •
- •2002 RIL announced biggest Gas Project at Krishna Godavari Basin
- •2002 Death of Founder Dhirubhai Ambani
  - •2002-06 Parted Reliance into two
  - •2016 Launch of Jio 4G

2001-2016



As far as we have seen it can be concluded that Reliance had performed well in its managerial function, which are: Planning, Organizing, Lead and Control.