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### INTRODUCTION

Women Entrepreneur It may be defined as a woman or group of women who initiate, organise and run a business enterprise. Government of India has defined women entrepreneurs as owning and controlling an enterprise with a woman having a minimum financial interest of 51% of the capital and giving atleast 51% of the employment generated in the enterprise to women.





### DEFINITION

"Women who innovate initiate or adopt business actively are called women entrepreneurs."

J.Schumpeter

"Women entrepreneurship is based on women participation in equity and employment of a business enterprise."

Ruhani j. alice

# QUALITIES OF WOMEN ENTREPRENEURS

- Accept challenges
- Ambitious
- ☐ Hard work
- Patience
- Motivator
- Adventurous
- Conscious
- Educated
- Intelligent

# FUNCTIONS OF WOMEN ENTREPRENEUR



planning

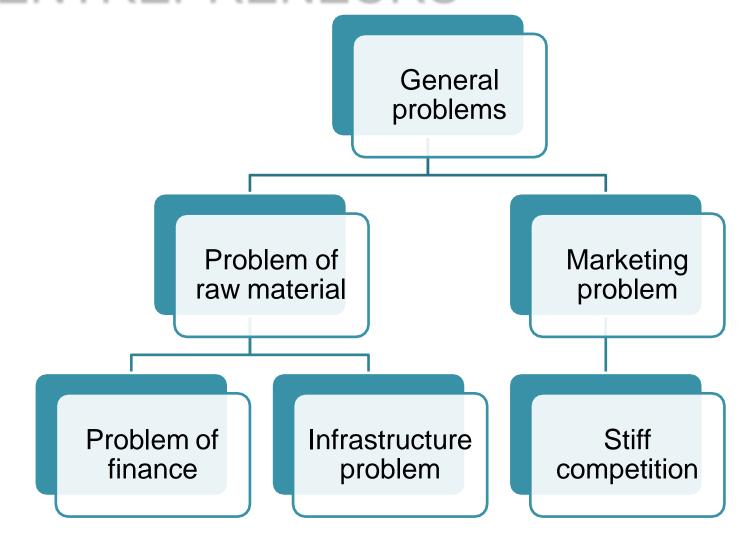
organization

innovation

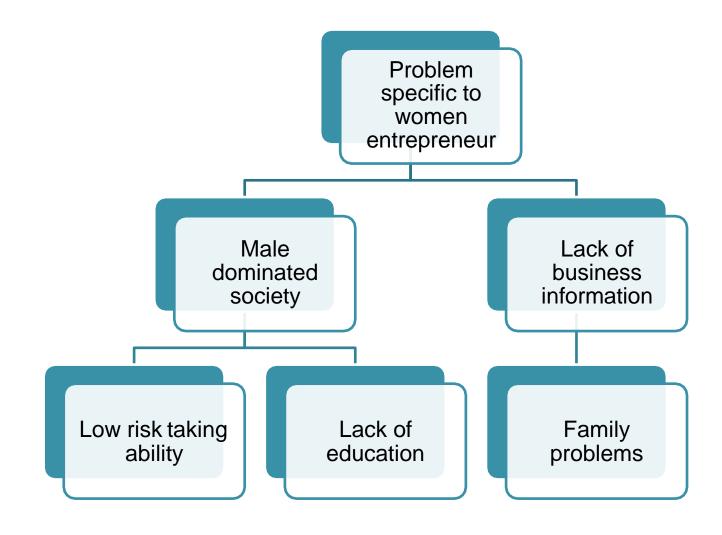
**Decision making** 

Risk bearing

## PROBLEMS OF WOMEN ENTREPRENEURS



# PROBLEMS OF WOMEN ENTREPRENEURS (cont.....)



# REMEDIES TO SOLVE THE PROBLEMS

Finance cells Markiting co-opratives Supply of raw material Education and awareness Training facility



### MOTIVATIONAL NEEDS

- Economic necessity
- Independence
- Education and qualification
- Family occupation
- □ Success stories of friends & relatives





## GROWTH OF WOMEN ENTREPRENEUR

As per 1991 (cs) only 1,85,900 women entrepreneur (in handlooms, agriculture and agro based)

1995-96 only 2,95,680 women entrepreneur

During the 8th five year plan appreciable increase

In another 5 year plan the no. of women entrepreneur increase up to 5,00,000

They are engaged in marketing, communication, it sector, banking sector etc.

## STEPS TAKEN BY Govt.

- Mahila Vikas Nidhi
- **□ District industries center**
- □ Rashtriya Mahila Kosh
- □ Training Programs



### MAHILA VIKAS NIDHI

Under mahila vikas nidhi, a cumulative help of Rs. 80.4 million was sanctioned, during the period 1990-2001. Various training-cum production centers set up by NGOs mostly relate to activities like sericulture, spinning, weaving, block printing, handloom products,



महिला आर्थिक विकास महामंडळ (माविम) (महाराष्ट्र शासन अंगीकृत)

Women Economic Development Corporation (MAVIM)

# DISTRICT INDUSTRIES CENTER (DICs)

DICs arrange various lectures and seminars etc. in girls colleges and technical institutes to encourage them to set up their own enterprises.



## RASHTRIYA MAHILA KOSH

It was set up in 1993 to provide microcredit to poor women who had no access to financial institution at reasonable rates of interest with very low transaction costs and simple procedures. It proved quite useful for lower income group women.

### TRAINING PROGRAMS

The government of India has started various training programs schemes exclusively for self-employment of women. The training programs include Support for Training and Employment Programs of women (STEP) and Development of Women and Children in Rural Areas (DWCRA). ducatio

raining

# STATISTICAL DATA OF WOMEN ENTREPRENEURS IN INDIA

States	No of Units Registered	No. of Women Entrepreneurs	Percentage
Tamil Nadu	9618	2930	30.36
Uttar Pradesh	7980	3180	39.84
Kerala	5487	2135	38.91
Punjab	4791	1618	33.77
Maharashtra	4339	1394	32.12
Gujarat	3872	1538	39.72
Karnataka	3822	1026	26.84
Madhya Pradesh	2967	842	28.38
Other States & UTS	14576	4185	28.71
Total	57,452	18,848	32.82

From wikipedia.org



Country	Percentage	
India (1970-1971)	14.2	
India (1980-1981)	19.7	
India (1990-1991)	22.3	
India (2000-2011)	31.6	
USA	45	
UK	43	
Indonesia	40	
Sri Lanka	35	
Brazil	35	

wikipedia.org

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## SUCCESSFUL WOMEN ENTREPRENEURS



Shahnaz Husain



Indra Krishnamurthy Nocyi



Neelam Dhawan



Chanda Kochar



**Geet Brar** 

## SHAHNAZ HUSAIN





### Shahnaz Husain

- She brought the breeze of revolution in the field of beauty treatment in India.
- Her herbal beauty treatments have won accolades all over the world and have adorned women for decades.
- The beauty chain of Shahnaz Hussain is known for a wide range of treatments and herbal cosmetics offering stunning results.
- She has clientele including all the renowned women personalities round the world.

## INDRA KRISHNAMURTHY NOOYI



- Indra Krishnamurthy Nooyi
- chairman and executive officer of PepsiCo, was according to Forbes magazine's 2006 poll, the fourth most powerful woman in the world. She was also named the #1 Most Powerful Woman in Business in 2006 by Fortune magazine
- Nooyi serves on the board of directors of several organizations, including Motorola, the Federal Reserve Bank of New York, the International Rescue Committee, and the Lincoln Center for the Performing Arts.

### NEELAM DHAWAN



### Neelam Dhawan

 Microsoft India managing director, leads Microsoft's sales and marketing operations in the country. A Stephenian (graduated in 1980), she passed out of Delhi's Faculty of Management Studies in 1982. Back then, while she was keen to join FMCG majors like Hindustan Lever and Asian Paints, both companies rejected Dhawan asthey did not want to appoint womenfor marketing.

### CHANDA KOCHAR



#### Chanda Kochar

Current position: MD & CEO – ICICI Bank

Chanda Kochar, 51, is currently the MD & CEO of india's largest private bank ICICI Bank.

Rajasthan born chanda got Masters Degree in Management Studies from Jamnalal Bajaj Institute of Management Studies, Mumbai. She received the Wockhardt Gold Medal for Excellence in Management Studies as well as the J. N. Bose Gold Medal in Cost Accountancy.

Chanda Kochhar is married to Deepak Kochhar, a wind energy entrepreneur and her Business schoolmate.

### **GEET BRAR**



Patiala based entrepreneur Geet Brar launched a music studio with branches both nationally, and internationally. While Punjab has several female singers, none have dared to venture into music production thus far.





### Mitali Kalra, Zao Foods

The idea of starting her own cafe took root in 2010. After completing her MBA in finance from INSEAD in France, in 2008, she spent a year working in Dubai and Singapore, handling private equity investments in oil and gas, and shipping. About a year on, her craving for healthy fare spawned a business idea: a chain of health food cafes in India. So, in December 2011, she left her cushy investment banking job, pumped in Rs 14 lakh from her personal savings, and registered her company name as Zao Foods Private Limited.

Samosas, kachoris, choley-bhaturey/ kulchey... No matter how much we relish our traditional unhealthy savouries, there is the nagging need to eat nutritious food. To cater to this growing awareness of eating healthy is Mitali Kalra's year-old Mediterranean cafe, Crostini, tucked away in a corner of the HauzKhas Village in south Delhi.

A year into operations, her turnover is Rs 25-30 lakh. Till date, she has invested Rs 30 lakh, but expects to earn Rs 35-40 lakh by end of 2013.

### RECENT TREND

- Now a days women in india are increasingly participating in all spheres of activities.
- To promote appropriate technologies to improve women efficiency and productivity.
- To involve women in decision making process.
- To treat women as specific target groups in all development programs.

### CONCLUSION

To sum up we can say that Women comprise around half of the human population. But Indian society is still male-dominated and women are not treated as equal partner, either inside, or outside the four walls of the house. In fact, they are treated as weak and dependent creatures. But now days situation are change, govt. take various initiatives to promote women entrepreneur.



### FROM :- AMIT & KETAN

